

http://dx.doi.org/10.1016/j.worlddev.2014.09.009

# Reprint of: Migration and Development Research is Moving Far Beyond Remittances<sup>☆</sup>

MICHAEL A. CLEMENS<sup>a</sup>, ÇAĞLAR ÖZDEN<sup>b</sup> and HILLEL RAPOPORT<sup>c,d,e,\*</sup>

<sup>a</sup> Center for Global Development, Washington, USA <sup>b</sup> The World Bank, Washington, USA <sup>c</sup> Paris School of Economics, France <sup>d</sup> Université Paris 1 Panthéon Sorbonne, France <sup>e</sup> Bar-Ilan University, Ramat-Gan, Israel

Summary. — Research on migration and development has recently changed, in two ways. First, it has grown sharply in volume, emerging as a proper subfield. Second, while it once embraced principally rural–urban migration and international remittances, migration and development research has broadened to consider a range of international development processes. These include human capital investment, global diaspora networks, circular or temporary migration, and the transfer of technology and cultural norms. For this special issue, we present a selection of frontier migration-and-development research that instantiates these trends. © 2014 Elsevier Ltd. All rights reserved.

Key words — migration, development, diaspora, remittances, brain drain, poverty

# 1. INTRODUCTION

Most migrants search for a better life. They must often overcome tremendous geographic, cultural, and legal barriers. And they have countless stories: *migration* means an Afghan refugee crossing the ocean from Java to Christmas Island, a Mexican nanny crossing the Rio Grande into Texas, a Mumbai computer scientist flying business class to Dubai. Each story implies a very different effect of migration on migrants, people back home, and people at the destination. Each story is caused by, and in turn affects, the development process. These causes and effects are increasingly important but poorly understood.

But that is changing. Recently, economic research on migration and development has undergone two shifts: in quantity and in focus. First, development researchers devote increasing attention to migration, and migration researchers devote increasing attention to development. Second, that research has expanded greatly in scope. Early research focused on rural–urban migration, and the limited work on international migration tended to focus on remittances. Recent research stresses global migration flows and the complex links between migration and the broader development process, far beyond cash sent home. Development policymakers and analysts all over the world are likewise paying more attention to migration and its complex links with development.

A simple bibliometric exercise reveals researchers' rapidly growing interest in migration and development. We counted the number of journal articles with certain title keywords in the RePEc IDEAS database of economic literature, 1970–2013. Figure 1 shows, in black dots, the fraction of articles with development-related keywords that also contain migration-related keywords. The white dots show the fraction of articles with migration-related keywords that also contain development-related keywords.<sup>1</sup>

The figure shows that economists of the early 1970s were quite interested in migration and development. The most influential work, however, was not on international migration but on domestic, rural–urban mobility (e.g., Fields, 1975; Harris & Todaro, 1970). An exception to this domestic focus is the seminal theoretical work during this period on the development effects of high-skill international migration (e.g., Bhagwati & Hamada, 1974). This interest waned somewhat in the 1980s. It bounced back in the late 1990s, led by theoretical work suggesting that skilled migration could induce human capital investment at the origin (Mountford, 1997; Stark, Helmenstein, & Prskawetz, 1997; Vidal, 1998; Docquier & Rapoport, 1999).<sup>2</sup>

Since the early 1990s, research on migration and development has risen steadily. The fraction of development papers studying migration has more than doubled; the fraction of migration papers studying development has almost doubled. A key to this surge has been the availability of new datasets on macro-level migration stocks and flows (Docquier & Marfouk, 2006; Dumont & Lemaître, 2005; Parsons, Skeldon, Walmsley, & Winters, 2005; Beine *et al.*, 2007; Özden, Parsons, Schiff, & Walmsley, 2011) and the rising inclusion of migration questions on censuses and household surveys worldwide (Santo Tomas, Summers, & Clemens, 2009). These have allowed empirical tests, for the first time, of earlier theoretical work.

This renewed interest, especially the possibility of more rigorous empirical analysis, has coincided with the initiation of the World Bank Research Group's Research Program on International Migration and Development in 2004. Its main objective was to improve our knowledge on migration and strengthen evidence-based policymaking. Many of the databases cited above (such as those by Docquier and Marfouk, Beine *et al.*, Özden *et al.*) were products of this program. In addition to these numerous databases, books, academic papers, and policy notes, one of the main outputs of this program has been the organization since 2008 of the Annual

<sup>&</sup>lt;sup>\*</sup> This article is a reprint of a previously published article. For citation purposes, please use the original publication details: World Development, 66, pp. 121–124.

DOI of original article: http://dx.doi.org/10.1016/j.worlddev.2014.05.018. \* Final revision accepted: May 12, 2014.

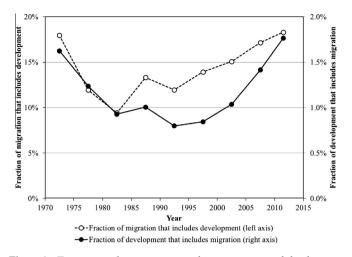


Figure 1. Two waves of economic research on migration and development. Source: Numbers of published economics journal articles in the RePEc IDEAS database, accessed April 30, 2014. "Development" papers include one or more development-related terms in the title; "migration" papers include one or more migration-related terms in the title. Sexennial averages (due to IDEAS search interface) inclusive of endpoint years (e.g., 1970–75, 1975–80, etc.) except the final period, which covers 2010–13 inclusive.

Migration and Development Conference, jointly with the Agence Française de Développement (AFD). For the last three years, Center for Global Development (CGD) in Washington, DC, joined the group. The papers presented in this special issue were presented at the 5th Conference held at AFD Headquarters in Paris in 2012. This conference was preceded by the 2008 conference at the University of Lille, the 2009 conference at the World Bank headquarters in Washington DC, the 2010 conference at the Paris School of Economics, the 2011 conference at the Harvard University, USA and followed by the 2013 Conference at the Akhawayn University in Ifrane, Morocco. The 7th migration and Development Conference is scheduled for the Oxford University, UK in July 2014.

In a short time, these conferences became one of the most important venues for the presentation of the leading research at the intersection of the migration and development literature. A very large portion of the widely cited and influential papers have been presented in these conferences, and subsequently published in the special issues that came out in various academic journals.<sup>3</sup>

The papers presented at the various conferences have subtly shifted over time. In the earlier years, there were many more papers on remittances, their determinants, and impact on the families left behind—especially with regard to typical development concerns such as poverty, education, and entrepreneurship. There were also quite a few more papers on high-skill migration from developing to developed countries (sometimes called "brain drain"), using the newly available databases. In recent years, as these questions were being answered, the focus has shifted to more nuanced issues such as the role of networks or diasporas, linkages between cultural norms and migration, and different types of migration flows such as temporary, circular, or transit migration. These issues are closely related to the "new economics of migration" where the complex social and cultural roles of variables are explored in explaining the determinants of migration as well as its impact. Researchers are using data from a variety of sources, including those from surveys designed for the specific migration questions that they would like to answer.

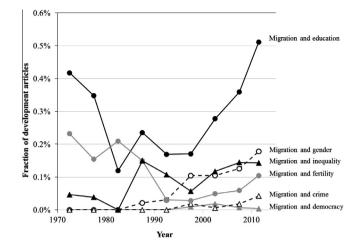


Figure 2. Migration and development articles cover a growing range of human development topics. Source: Numbers of published economics journal articles in the RePEc IDEAS database, accessed April 30, 2014. "Development" papers include one or more development-related terms in the title; "migration" papers include one or more migration-related terms in the title. Sexennial averages (due to IDEAS search interface) inclusive of endpoint years (e.g., 1970–75, 1975–80, etc.) except the final period, which covers 2010–13 inclusive.

Figure 2 shows some of these topical shifts in the same RePEc data analyzed for Figure 1. Each line shows the fraction of all articles with development-related title keywords that also have migration keywords *and* a second subject area, such as "education" or "gender". Since the early 1990s, and continuing during the period of the Migration and Development Conferences, a rising fraction of migration-and-development research considers subtopics related to broader processes of development.

The papers in this issue were selected from among two dozen submissions, all presented at the 2012 Conference, and went through the regular refereeing process. You will see this changing focus in the academic literature in this special issue as well. While one paper explores global migration patterns and their determinants, the rest highlight the cultural, personal, and social dimension of migration.

# 2. GLOBAL PATTERNS OF SKILLED MIGRATION

Any discourse on migration starts with the numbers. How many people have moved from country A to country B at a given point in time? This simple-sounding question turns out to be quite difficult to answer due to data availability, definitional complexities, changing borders, and several other problems as discussed in Özden *et al.* (2011). These problems are more complex for skilled migration, a key strand of the migration and development literature. For example, many destination countries do not collect or publish data on their immigrants by skill level. In many other cases, census dates, skill, or education definitions are inconsistent across countries and over time.

The paper in this issue by Artuc, Docquier, and Parsons (2015) addresses these challenges in multiple ways. First, they collect the existing immigrant stock data from 100 destination countries for 2000 and 61 countries in 1990, by gender and education level. Then they develop a gravity-based model to estimate migrant stocks, again by gender and education level, for the missing countries. The gravity model enables them to assess the relative importance of key determinants of bilateral

migration such as common language, border, distance, colonial relationships, and diaspora links. The resulting migration matrix enables them, for the first time, to present a global overview of human capital mobility. The bilateral nature of the data allows many different types of analysis, especially on net migration levels by skill categories. They show that half of global migrants go to non-OECD destinations, but a large portion of the high-skilled migrants choose OECD countries. Moreover, four countries, the US, the UK, Canada, and Australia are the destinations for over 2/3 of high skilled migration in the world. As in Docquier and Marfouk (2006) and Özden *et al.* (2011), the constructed databases and the methodologies developed are likely to be widely used by other researchers and policymakers.

## 3. GENDER AND MIGRATION

One of the edited volumes to emerge from the World Bank Research program on Migration and Development was on gender. It was titled *International Migration of Women* (Morrison, Schiff, & Sjoblom, 2008) and explored a range of issues on female migration ranging from determinants of labor market performance to household expenditures. These papers inserted a gender dimension in the more standard issues of the overall migration literature. The three papers in this special issue explore social and cultural aspects of the gender dimension, highlighting the changing academic focus.

Bertoli and Marchetta (2015) use Egyptian household data to explore the transfer of fertility norms. Most Egyptian migrants are men, and they get to Persian Gulf countries on temporary visas, mostly to perform relatively unskilled or semi-skilled tasks. These destination countries tend to be more culturally conservative and typical families have large numbers of children. Influenced by the earlier work of Fargues (2007) and Beine, Docquier, and Schiff (2013), this paper shows that Egyptian families where the husband has migration experience in another Arab country have a larger number of children. This offers more evidence of transmission of cultural norms via migration.

The second paper with a gender focus (Kudo, 2015) looks at the linkages between migration and marriage decisions using internal migration data from Tanzania. As is well known, large portion of rural migration in many low-income countries, ranging from India to Brazil, is for marriage reasons. Using longitudinal household panel data, Kudo looks at the impact of a land reform that changed land inheritance rules. This event provides a natural experiment. Using a differencein-difference approach, the paper shows that removal of restrictions on female inheritance increases the marriage rates, especially with migrant women from other villages. It shows how traditional institutions and their evolution can impact socio-economic outcomes such as rural migration and marriage.

Finally, Cortés (2015) focuses on the migration of women with children who remain behind. She asks what happens to the well-being of children when the mother migrates. Using data from the Philippines, she uses children with migrant fathers as a comparison group to isolate the effects of remittances from the effects of parental absence. She finds that children with absent mothers lag behind in school, and remittances do not compensate for this loss. This suggests that some of the costs and benefits of migration are invisible in the most easily-accessible data.

#### 4. MIGRATION AND WELL-BEING

Achievement of happiness and satisfaction is one of the main objectives in any human activity, certainly including migration. Yet, until recently there has been almost no work directly on this issue. Stillman et al. (2015) investigate the effects of migration on migrants' subjective and objective well-being. They use an uncommon natural experiment-a random lottery of visas to New Zealand distributed in Tonga-to isolate the causal relationship between mobility and the "sorrow, melancholy, and despair" that some observational studies attribute to migration. Do migrants sacrifice feeling happy or feeling respected in order to reap the economic benefits of living overseas? They find that migration has mixed effects: migration improves migrants' subjective mental health and income adequacy, reduces feelings of happiness and social respect, and does not alter self-rated overall welfare. These complex effects contrast with uniformly large improvements in *objective* measures like income, but are also incompatible with the idea that migration generally harms subjective well-being. Many of the experimentally-measured effects are quite different from migrants' retrospective impressions of the effect.

## 5. FINANCIAL TRANSFERS BEYOND TRADITIONAL REMITTANCES

A common presumption in the academic and policy literatures is that the main transfers from migrants to their home countries take place through remittances. Transfers of cultural norms and knowledge recently emerged as another key development-related transfer in the migration literature. Yet there is another type of monetary transfer that has been almost completely ignored: donations. Licuanan, Omar Mahmoud, and Steinmayr (2015) provide some of the first economic research on the determinants of remittances sent to community charity projects rather than to private households. They study the universe of donations sent to the Philippines by overseas migrants through the LINKAPIL program of the national Commission on Filipinos Overseas. What are the traits of destination countries whose Filipino migrants send more donations, and what are the traits of regions in the Philippines that receive more donations? What do these patterns tell us about migrants' motives for sending donations? They find that migrants' donations rise with incomes among the diaspora, consistent with a pure altruism model of donations, but also rise with destination-country xenophobia. The latter, if it means migrants are less likely to assimilate at the destination, might suggest that migrants also send donations to enhance status at home ahead of future return. The provinces of the Philippines that receive more migrant destinations are those with high levels of migration and relatively high levels of income-inconsistent with pure altruism-but donations respond altruistically to natural disasters at home.

Djajić and Vinogradova (2015) advance the economic theory of how households' temporary migration decisions interact with their saving decisions. Earlier research has elaborated two broad classes of theory. In one class, households engage in temporary migration until they earn enough for some savings target, such as a real estate purchase. In the other class, households allocate their time between the destination country and the origin country in order to maximize lifetime utility. The models are incompatible: higher earnings at the destination, for example, would reduce migration time in the former class but extend migration time in the latter class. Growing evidence suggests that migrant behavior reflects both considerations, and this paper sets out to reconcile the contrasting models. They explore a novel model in which migrants both have a clear saving target and choose migration duration to maximize lifetime utility. They derive conditions under which migrants might overshoot or undershoot the saving target, opening research avenues regarding the relationship between temporary migration and financial or real estate markets at the origin.

The papers in this special issue are just a sampling of a new and growing literature. Migration and development is now a

1. We searched RePEc IDEAS on April 30, 2014. We first searched the articles that had a migration related word in its title (migration, emigration, immigration, migrant, migrants, immigrant, immigrants, emigrant, emigrants, remittance, remittances, brain drain, brain gain, brain waste, and refugee or refugees) and call the resulting number of database records  $N_m$ . Next, we searched for development related articles (development, poverty, growth, democracy, crime, inequality, fertility, data, gender, education, human capital or schooling) and call the resulting number of database records  $N_{d}$ . For articles on migration and development, we search the intersection of the above two sets and call the resulting number of database records  $N_{md}$ . For some years the database allows only sexennial year-ranges inclusive of endpoints (e.g., 1970–75 inclusive, 1975–80 inclusive, etc.), so we maintain that period structure throughout. Each dot is placed at the horizontal coordinate of the center of its year range.

- Artuc, E., Docquier, F., Özden, Ç., & Parsons, C. (2015). A global assessment of human capital mobility: The role of non-OECD destinations. *World Development*, 65, 6–26.
- Beine, M., Docquier, F., & Rapoport, H. (2007). Measuring international skilled migration: a new database controlling for age of entry. *World Bank Economic Review*, 21(2), 249–254.
- Beine, M., Docquier, F., & Schiff, M. (2013). International migration, transfer of norms and home country fertility. *Canadian Journal of Economics*, 46(4), 1406–1430.
- Bertoli, S., & Marchetta, F. (2015). Bringing it all back home—Return migration and fertility choices. *World Development*, 65, 27–40.
- Bhagwati, J., & Hamada, K. (1974). The brain drain, international integration of markets for professionals and unemployment: a theoretical analysis. *Journal of Development Economics*, 1(1), 19–42.
- Cortés, P. (2015). The feminization of international migration and its effects on the children left behind: Evidence from the Philippines.. *World Development*, *65*, 62–78.
- Djajić, S., & Vinogradova, A. (2015). Overshooting the savings target: temporary migration, investment in housing and development. World Development, 65, 110–121.
- Docquier, F., & Rapoport, H. (1999). Fuite des cerveaux et formation de capital humain. *Economie Internationale/International Economics*, 78(3), 63–71.
- Docquier, F., & Rapoport, H. (2012). Globalization, brain drain and development. *Journal of Economic Literature*, 50(3), 681–730.
- Docquier, F., & Marfouk, A. (2006). International migration by educational attainment: 1990–2000. In Ozden, & Schiff (Eds.), *International migration, remittances and the brain drain.* New York, Washington, DC: Palgrave MacMillan.
- Dumont, J. Č., & Lemaître, G. (2005). Counting immigrants and expatriates in OECD countries: A new perspective. OECD Economic Studies, 1, 49–83.
- Fargues, P. (2007). The demographic benefit of international migration: hypothesis and application to middle eastern and north african

recognizable subfield, and we expect research interest in migration and development to grow. An international and highquality research community is coalescing around this theme, there have been large improvements in data quality (and more will come), and increasing migration flows and pressures around the world are likely to claim still-rising interest from policymakers. This policy interest is being institutionalized around the world, such as in newly-created ministries of diaspora affairs or in Europe's Center for Mediterranean Integration.

# NOTES

including the final quadrennium 2010–13. Next we calculated "fraction of migration related papers that include development" given by  $N_{md}/N_m$  and fraction of development papers that includes migration given by  $N_{md}/N_d$ .

2. See Gibson and McKenzie (2011) and Docquier and Rapoport (2012) for two overviews of the recent literature on high-skill migration.

3. Selected papers from the first four conferences have been published in special issues respectively in in *Annales d'Economie et de Statistiques* in 2010, *World Bank Economic Review* in 2011, *Regional Science and Urban Economics* in 2012, and *Journal of Development Economics* in 2013. A special issue for the 6th conference is in preparation at the *Scandinavian Journal of Economics*.

## REFERENCES

contexts. In Ozden, & Schiff (Eds.), *International migration, economic development and policy*. Washington, DC: World Bank.

- Fields, G. S. (1975). Rural-urban migration, urban unemployment and underemployment, and job-search activity in LDCs. *Journal of Development Economics*, 2(2), 165–187.
- Gibson, J., & McKenzie, D. (2011). Eight questions about brain drain. Journal of Economic Perspectives, 25(3), 107–128.
- Harris, J. R., & Todaro, M. P. (1970). Migration, unemployment and development: A two-sector analysis. *American Economic Review*, 60(1), 126–142.
- Kudo, Y., & Pan, J. (2015). Marriage as women's old age insurance: Evidence from migration and land inheritance practices in rural Tanzania. *World Development*, 65, 41–61.
- Licuanan, V., Omar Mahmoud, T., & Steinmayr, A. (2015). The drivers of diaspora donations for development: Evidence from the Philippines. *World Development*, 65, 94–109.
- Morrison, A., Schiff, M., & Sjoblom, M. (Eds.) (2008). *The International Migration of Women*. Washington, DC and New York: Palgrave MacMillan.
- Mountford, A. (1997). Can a brain drain be good for growth in the source economy?. *Journal of Development Economics*, 53(2), 287–303.
- Özden, C., Parsons, C. R., Schiff, M., & Walmsley, T. L. (2011). Where on earth is everybody? The evolution of global bilateral migration 1960–2000. World Bank Economic Review, 25(1), 12–56.
  Parsons, C. R., Skeldon, R., Walmsley, T., & Alan Winters, L. (2005).
- Parsons, C. R., Skeldon, R., Walmsley, T., & Alan Winters, L. (2005). Quantifying the International Bilateral Movements of Migrants, Working Paper T13, Development Research Centre on Migration, Globalisation and Poverty, University of Sussex.
- Santo Tomas, P., Summers, L. H., & Clemens, M. (2009). Migrants count: Five steps toward better migration data. Washington, DC: Center for Global Development.
- Stark, O., Helmenstein, C., & Prskawetz, A. (1997). A brain gain with a brain drain. *Economics Letters*, 55(2), 227–234.

Stillman, S., Gibson, J., McKenzie, D., & Rohorua, H. (2015). Miserable migrants? Natural experiment evidence on international migration and objective and subjective well-being. *World Development*, 65, 79–93. Vidal, J. P. (1998). The effect of emigration on human capital formation. Journal of Population Economics, 11(4), 589–600.

Available online at www.sciencedirect.com

