Elsevier: Revised Proposal for Renewal of Journals Subscription for 2021 for AIISH

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To: Purchase Section <aiish.pur@aiishmysore.in> Cc: LIO <lio@aiishmysore.in>; Mahesh Bangali <m.bangali@elsevier.com>

4 attachments (5 MB)

Elsevier Revised Proposal for AIISH for 2021.pdf; NIMHANS Elsevier Agreement 1.pdf; Renewal of journals ; JIPMER Elsevier Agreement 1.pdf;

Dear Mr Nayaz

Greetings from Elsevier!

Thank you for taking the time out to meet me on Tuesday at your office; appreciate the detailed conversation we had about AIISH, Elsevier, Subscription of Journals etc...

As mentioned during our discussion, please note that

- Elsevier Journals are subscribed thru the platform ScienceDirect (<u>www.sciencedirect.com</u>) and the subscription gives access to the subscribed journals along with 4 years back access
- The Journals are always subscribed for 12 months Calendar year from January to December and can be done only this way; ie, the subscriber pays for all the Volumes/Issues for the year even if the subscription order is placed anytime during the year
- Elsevier Journals Subscriptions for AIISH are basically only the renewal of the Subscription at a mutually agreed renewal price.
- The institution can now place the subscription order directly with Elsevier (without involving an Agent) and make the payments directly with Elsevier in USD the Elsevier License Agreement is always directly with the Institution and the Elsevier Pricing for a Direct order could be even lesser.
- There are other premium Institutions like NIMHANS, JIPMER etc who have been placing the Orders directly with Elsevier; I have attached a copy of the agreements signed by NIMHANS and JIPMER for your reference
- These Institutions even enter into a Multi-Year agreement to freeze the price at a much lesser "year-on-year" uplift against the standard 10-12% uplift for yearly renewal. Even with multi-year subscription agreement, the Institute is free to add/change the Journal Titles if need be. AIISH also may want to explore this option for all the forthcoming subscription renewals

Trust this clarifies!

And as for the subscription renewal of Elsevier Journals for AIISH for 2021 is concerned, please note that the Access for the 2021 Issues of the Journals have been open and uninterrupted since January 2021; we have kept the access open considering the fact that every year the AIISH renewals happen during the later part of the year. We have also received the request form AIISH to continue the uninterrupted access – the email is attached for your reference

And, as discussed, we are offering a revised proposal for the Journals Subscription Renewal for 2021 – please find attached the same.

Request you to kindly consider these and confirm your acceptance for the subscription renewal of Elsevier Journals for 2021 at the earliest as per the revised proposal

Please feel free to reach out for any further clarifications

Best regards Sheena

Sheena Warrier

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